



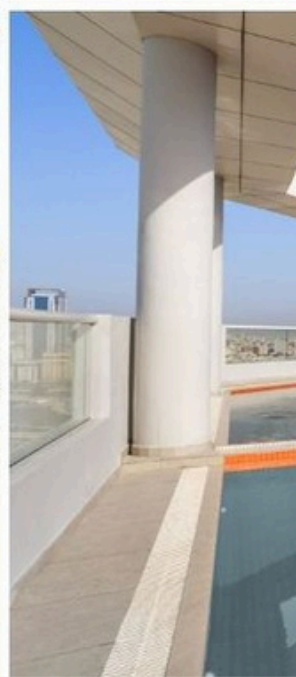
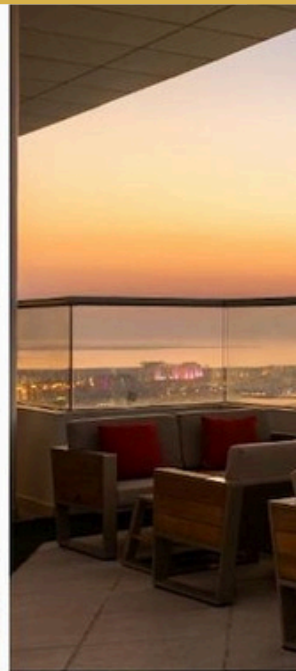
[www.bwjconsultants.com](http://www.bwjconsultants.com)



# HOSPITALITY & TOURISM PROFILE

A Legacy of Excellence in  
Hospitality & Tourism

2025



A BRAND BY  
BWJ CONSULTANTS (PVT) LTD



# HI THERE!

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We are delighted to introduce BWJ Consultants — a dynamic consultancy and management company specializing in hospitality, tourism, and business development. With over 25 years of global experience, our team delivers tailored solutions in operations, marketing, and brand strategy.

Through our specialized division, BWJ Hospitality & Tourism, we strive to redefine service excellence and create sustainable value for our partners, investors, and clients worldwide.

We look forward to the opportunity to collaborate with you and contribute to your continued success.



# FOUNDER'S MESSAGE

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Hospitality, to me, is not just an industry — it's a way of life built on passion, people, and purpose. Over the past 25 years, I have been blessed to work with exceptional professionals and world-class brands across the Middle East and Asia.

Through BWJ Consultants and BWJ Hospitality & Tourism, my vision is to create a platform that connects innovation, integrity, and international standards — empowering hotels, restaurants, and travel companies to achieve excellence.

We aim to bring together knowledge, creativity, and culture to redefine what true Sri Lankan and Asian hospitality means to the world.

Brian Winston Joseph (BWJ)  
Founder & Lead Consultant

# OUR VISION & MISSION

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## VISION

To become a major international hospitality group recognized for integrity, innovation, and impact.

## MISSION

To be the first choice for hospitality products and services across all market segments.

## OUR CORE VALUES

- Integrity and professionalism
- Innovation with accountability
- Partnership and collaboration
- Community and sustainability
- Service excellence and consistency



# CORE SERVICES

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- Consultancy & Advisory
- Hotel & Resort Management
- Sales & Marketing Solutions
- Business Development
- Accounting & Payroll
- Acquisition & Takeover
- Asset & Project Management
- Pre-opening & Operational Setup

## SECTORS WE SERVE

- **Accommodation:** Hotels, Resorts, Inns, Hostels, Home Stays, Apartments
- **Restaurants & Bars:** Casual and Fine Dining, Cafes, Pubs, Clubs, Lounges
- **Travel & Tourism:** Travel Agencies, DMCs, MICE, Tour Companies



# KEY STRENGTHS

# EXPERTISE

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- 25+ Years of Global Hospitality Experience
- Strategic Sales, Marketing & Operations Leadership
- Extensive Market Knowledge – Middle East & South Asia
- Certified Trainer & Talent Developer
- Proven Pre-Opening, Branding & Rebranding Specialist
- Data-Driven Revenue, Brand & Digital Strategies
- MICE & Event Management Expertise
- Operational Excellence & Service Quality Management
- Cross-Cultural Leadership & Communication

# OUR PROJECTS



## CURRENT PROJECTS IN SRI LANKA



# MEET OUR TEAM



**FOUNDER & LEAD  
CONSULTANT**

## **BRIAN WINSTON JOSEPH**

Brian Winston Joseph (BWJ) is a highly experienced hospitality entrepreneur, consultant, and industry leader with over 25 years of expertise in hospitality, travel, and tourism across Asia and the Middle East. With an exceptional career spanning key positions in renowned international hospitality organizations, BWJ has built a solid reputation for his leadership, business development, and consultancy work.



**SENIOR LEAD  
CONSULTANT**

## **CHANDRA MOHOTTI**

A legendary figure in Sri Lanka's hospitality & tourism industry, Chandra Mohotti brings nearly five decades of leadership and global experience. He has held senior executive roles in top international hotel chains, including InterContinental, Le Méridien, Marriott, and the Galle Face Hotels Group, and has played a key role in shaping tourism policy and development in Sri Lanka's public sector.

# GEET IN TOUCH

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## CONTACT US

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“True hospitality is not about service — it’s about creating memorable experiences.”